



# EXCELLING AS AN EXECUTIVE

## Executive Core Competencies

A recent Harvard Business Review article, "The Future of Leadership Development", addresses professional development for executives. *"Most executive education programs - designed as extensions of or substitutes for MBA programs - focus on discipline-based skill sets, such as strategy development and financial analysis, and seriously underplay important relational, communication, and affective skills."*

Leader Development Institute's mission is to bring quality professional development to the American and international workforce. Of that, most are geared toward mid-level managers, supervisors, and non-supervisory employees. However, research indicates the need for ongoing and appropriate executive-level professional development as well.

The article goes on to address three major gaps in current executive development;

- 1.) **Motivation:** More executives are looking for skills beyond the MBA style of programs. Instead, they're looking to develop more self-awareness, peer communication, and influence, among others.
- 2.) **Skill needs vs what's available:** Particularly the interpersonal skills essential to thriving in today's flat, networked, increasingly collaborative organizations. Much of the executive training out there misses the mark.
- 3.) **Transference:** It's vital the topics, information, and the learning experience with peers are where executives can implement them immediately.



In this Success Series Seminar, the focus is to bring you to a higher level of thinking and leading, it is a mind-shift from what you've always done...to what you must do to stay in the game. How to rapidly adapt to changing conditions, new information, or unexpected obstacles. You will be able to develop new insights into situations and encourage new ideas and innovations all while managing your daily activities and navigating the operation of your organization to ensure it is accomplishing the mission.

### WHAT YOU WILL COVER:

- ★ Values based Leadership – Who's really the boss
- ★ Self-awareness, self-management. "To know thyself". Understand why people follow leaders who do
- ★ Personalized Thinking Style Assessment
- ★ Steps to determine what your team's time management problem might be
- ★ Traits successful executives demonstrate to make things happen (including focus and energy)
- ★ Recognize and counteract barriers to leadership excellence
- ★ Becoming a 'Force Multiplier' and increase your accomplishments and those of your team
- ★ What great leaders do daily
- ★ Executives who make others smarter. Are you a multiplier or a diminisher
- ★ The 'Circle of Thinking' (Critical, Strategic, and Systems) and how to apply each to relationships, tasks, projects, program management, and organizational skills

**Presented by Leader Development Institute**  
**Presenting the most relevant topics in business today.**

Southampton, Massachusetts  
1-888 VISIT LDi (1-888-474-8534) [www.LDiWorld.com](http://www.LDiWorld.com)