



SETTING THE STAGE FOR MANAGEMENT SUCCESS...

Avoiding Management Mistakes!

Becoming a successful leader takes years of study, practice, and most importantly, learning from your mistakes. It is a fact that every significant leader has not only made mistakes, but they have learned from those mistakes to become even stronger leaders! *Setting the Stage for Success* is a collection of 12 of the greatest lessons learned to help prevent you from experiencing the pitfalls, or if you have already encountered any of them, will help you overcome them and move forward more successfully. Either way, *Setting the Stage for Success* is an interactive, two-day seminar designed to enhance your leadership journey!



HOW YOU WILL BENEFIT:

Errors waste valuable time, money, and talent. The goal with *Setting the Stage for Success* is to show you how to recognize problems—and avoid them before they happen—so you can save time, money, and talent! This seminar is an essential guide to ensure you are getting the best from your workers, your organization—and yourself! Here are the 12 management mistakes we will focus on avoiding:

1. Failing to accept personal accountability
2. Failing to develop people
3. Trying to control results rather than influencing thinking
4. Joining the wrong crowd
5. Attempting to manage everyone the same way
6. Concentrating on problems and not the objective
7. Becoming a buddy not the boss
8. Failing to set standards
9. Failing to train people
10. Condoning incompetent behavior
11. Recognizing only top performers
12. Attempting to motivate people

WHAT YOU WILL COVER:

Failure is painful, right? Not for successful leaders. The most successful leaders don't consider failure to be a particularly painful experience – because they think about it differently: FAIL (First Attempt In Learning). This seminar will help you *learn* from the following...and more. Are you, or have you been guilty of:

- ★ Becoming too friendly with people who work for you?
- ★ Never admitting that you are accountable for mistakes?
- ★ Managing different people the same way?
- ★ Failing to set common organizational goals?
- ★ Trying to control people instead of influencing their thinking?

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Southampton, Massachusetts
1-888 VISIT LDI (1-888-474-8534)

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