



LEADER, COACH AND MENTOR: Excelling at Performance Management

Employee performance is based on results. Your ability to get others to achieve those results depends on how you answer these two questions. Have you ever met and unmotivated person? Are you a good motivator?

If you answered yes to either question, this workshop is for you. As a leader, having excellent coaching and mentoring skills are crucial not only to help employees be effective at their jobs but also to motivate and inspire them to excel and grow.

The traditional approach to motivation has been to increase compensation but the latest research studies show that more money or benefits isn't as effective at motivating employees as it was once believed. Learn what really 'drives' employees today and how to coach and mentor in a way that inspires and creates a positive work environment. In this highly interactive workshop, participants will learn tools and techniques to help them master coaching and then experience it hands-on in a safe and fun classroom environment.



WHAT YOU WILL COVER

- ★ How to inspire employees using leading edge approaches in a do-more-with-less environment
- ★ Techniques to coach employees in a way that creates personal buy-in
- ★ The 10 Best Practices to follow when dealing with challenging behaviors
- ★ How to consistently create accountability and follow-through with employees
- ★ The greatest secret to employee engagement
- ★ How to implement graduated discipline practices that creates the highest probability for employee success

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When:

August 4, 2016 9:00 AM – 4:00 PM
Doors open at 8:30 for sign in & registration

Where:

600 Arch Street, Room 3456
Philadelphia, PA 19106,

Upcoming Events in Philadelphia*

June 7&8 – Supervisors Survival School
October 26 & 27 – Communicate with
Strength & Present with Power
December 6 – From Conflict to Cooperation
*Available in Package Discount Pricing

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