



Elizabeth A. Winters

Elizabeth Winters' talent as a speaker, certified coach, consultant; and expertise as a business leader, has brought her many rewards. But none is more gratifying than realizing how many lives she has changed through her spirited sessions on leadership, management, coaching, team building, and communicating effectively.

Elizabeth launched her career when she joined and moved up the ranks in the Bell system (Bell Laboratories, AT&T, and Bellcore). During her tenure with Bell, she earned her bachelor's degree from Iona College. After 15 years with Bell, she joined Chubb Insurance as a learning consultant. After a year, Elizabeth was promoted to Northern Zone Learning & Development Manager where she was responsible for conducting corporate-wide needs analysis determining the most effective solutions that addressed employee development. Employee development needs were met through individual coaching, classroom, and/or web-based training sessions. During her tenure at Chubb, Elizabeth contributed to the professional development of more than 3000 employees.

In 2000, Elizabeth joined Concur Technologies where she delivered consulting and technical training of their web-based products and services.

In her most recent position, before joining Leader Development Institute, Elizabeth provided consulting services as the Director, Human Resources & Public Relations of a New Jersey property management company. She was responsible for strategic planning & development for corporate growth, employee development, and operational efficiencies.

Since becoming a full-time professional speaker and facilitator, Elizabeth has provided extensive classroom and web-based training reaching more than 400 clients. She has inspired audiences in North America, Europe, and Australia. A sample client base includes Skillpath, American Express, Mark Krueger & Associates, VOZ Advisors, Federal Emergency Management Agency, Ocean County Library, Center for Disease Control, International Society for Performance Improvement, Aviation Facilities Company, CSS Property Services, National Association for Experiential Learning, National Association of Librarians, and the American Society for Training and Development, to name a few.

Elizabeth believes drive and ambition come from within, and she uses the speaker's platform to unleash these qualities in her audiences.

In addition, Elizabeth is an executive coach to many individual and corporate clients. She coaches executives that have been recently promoted, through transition, career change, and/or entrepreneurial ventures.

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